# MEDIA RELEASE - 27 OCTOBER 2014

# SPRING FINANCIAL GROUP - APPOINTS CORPORATE ADVISER

Diversified financial services company Spring FG Limited (Spring FG) has appointed Sydney-based corporate adviser KTM Capital Pty Ltd to assist it with its growth and acquisition strategies.

Spring FG recently acquired the specialist adviser to medical professionals Pink Diamond Financial Group (PDFG) and has successfully completed the merger of its the business and its own operations with the specialist advice team now operating under the Spring Financial Group banner. The acquisition of PDFG follows Spring FG's acquisition of the business and assets of Sydney-based Moneytree Partners Group (Moneytree) earlier this year.

Spring FG managing director, Keith Cullen, said, "These acquisitions and merger of operations of both have run very well for Spring and for the respective client bases. Both have added valuable resources to the Spring team and in turn benefited clients through improved service offerings and a broadening of expertise".

"In addition to these two key acquisitions the Company is enjoying strong organic growth in client numbers, revenue and profitability through its Sydney, Brisbane, Melbourne and Canberra offices", said Mr. Cullen.

Recently appointed chairman of Spring FG, Mr. Guy Hedley, said, "We have appointed KTM Capital to assist us with this growth and in our pursuit of further acquisitions in the financial advice, asset management, insurance, accounting & tax and estate planning sectors."

He added, "KTM Capital has a strong record of success in advising companies through critical growth phases like we are in and in helping them access both private and public capital to fund expansion".

KTM Capital principal, Tod McGrouther said, "Spring Financial Group has a unique business model. Through organic growth and recent acquisitions it has already achieved great results with its *fresh approach* to wealth management and financial services".

"With continued consolidation happening in the industry Spring has an opportunity to emerge as a significant player", he added.

"Spring Financial Group has been profitable since its first year of commercial operations. It has a strong board and has a history of paying franked dividends which presents an attractive proposition to potential investors", said Mr. McGrouther.

### **About Spring FG Limited**

Spring FG Limited (Spring FG) is an (unlisted) public diversified financial services company with products and services encompassing financial planning and investment advice; wealth creation and wealth management solutions; insurance and superannuation; finance; and tax & accounting services. Its advice and product offerings are broad and include a specialisation in the high-growth markets of self-managed superannuation funds (SMSFs); and direct and SMSF residential real estate investment.

Spring FG products and services are delivered to clients through its wholly-owned subsidiaries (and divisions) that operate under the banner of Spring Financial Group from offices in Sydney, Melbourne, Brisbane and Canberra. The key companies within the group are Spring Financial Group Pty Ltd (AFSL 391655); Spring FG Realty Pty Ltd; Spring FG Accounting Pty Ltd; and Spring FG Finance Pty Ltd. Spring FG also offers financial education services to all Australians free-of-charge through its Wealthadviser Financial Education division that has published more than 50 financial education eBooks and conducts regular free financial education seminars.

#### **About KTM Capital**

KTM Capital provides corporate advisory and debt and equity underwriting services to small and medium sized Australian companies. Since its inception in 1998, KTM Capital has assisted over 50 clients in over 100 transactions. KTM specialises in underwriting initial public offers for companies wishing to list on the Australian Stock Exchange; underwriting equity capital raisings for companies listed on the Australian Exchange; and arranging private equity placements. It also provides Corporate Advisory services including general strategic corporate advice; and corporate advice in relation to mergers and acquisitions.

# For further information:

Ian Westbrook, Westbrook Financial Communications, Tel: +61 2 9231 0922 or +61 407 958 137 ian@westbrookfin.com.au